

## Who Should Attend?

Owners, project managers, estimators and any employee involved in managing projects.

## Why Attend?

- Learn tangible tools to improve profitability, productivity, quality and customersatisfaction.
- Experience real-world applications through interactive, project management courses and contractor case studies.
- Obtain management tools that will positively impact their company.

"I have attended multiple ABC educational programs in the past, so there was a high bar for PMI. This program exceeded my expectations and I'd encourage, any project manager or estimator to attend." -Attendee Testimonial

## Course Modules (including, but not limited to):

Budgeting **Total Quality Management** Make the Contract Work For You Managing Change on the Project Profitability in Planning & Scheduling **Project Turnover** Keeping Score - Labor Costs & You The River of Life - Cash Flow Keeping Score - Tracking & Logging Mobilization & Site Planning

Increasing Profit through Standardization Effective Project Correspondence Pre-Fab & Profitability **Everybody Sells** What's the Bottom Line? Project Building Blocks: The Estimate Using Technology to Gain Profit Get Ahead and Stay Ahead - Frontloading Safety = Lives, Health, Profitability Winning the Change Order Game

Negotiation Strategies & Techniques Managing Vendors & Subcontractors Short Interval Scheduling Materials Management

## **Course Details:**

- The Project Management Institute is 80 hours of instruction in two non-concurrent 40-hour sessions with an interim period between classes for applied assignments and reporting.
- Classes are in session Tuesday Friday from 8:00 a.m. through 9:00 p.m. with a welcome dinner and reception and a closing and graduation banquet.
- Class size is limited to provide an interactive experience and to allow the faculty to be fully available to the attendees.